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Evaluation of the efficiency of cash flow management in chaotic conditions of economy structuring

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Abstract: The essence of the concept "cash flow management effectiveness" has been grounded, the method of comprehensive evaluation of the cash flow management effectiveness in the economy has been proposed. Practical implementation of the comprehensive assessment of the cash flow management effectiveness has been described. Three areas of effectiveness evaluation have been defined, they are: positive evaluation area, area of qualified evaluation and negative evaluation area.

Keywords: Cash Flow, Efficiency Management, Areas of Monetary Management Effectiveness, Methods of the Effectiveness Evaluation

1. Introduction

Effective functioning of the national monetary system in modern conditions of instability and chaos in economic environment needs of traditional approaches to managing the cash system in national economy. That is why the deepening of theoretical, methodological and organizational principles of cash management in Ukraine's economy deserves special attention. This need is caused by methods review as for evaluating the cash flows management effectiveness of public authorities.

The question of chaotic structuring is considered by Kuznetsova S.A.

The questions of the effectiveness are considered by such scholars: O.O. Voronin, E.B. Adelseitova, I.I. Artym, N.M. Vytrenko, V.O. Zhelyabin, V.V. Zymovets, S. A. Kuznetsova, N.G. Protas, S.Yu. Naumov, N.V. Gordon, N.V. Olentsevych.

Many works are devoted to the problems of efficiency calculation, but attention is paid for production efficiency of company's effectiveness.

Management efficiency at the macro level is being studied insufficiently [3-17].

For disclosure of this issue first of all it is necessary to define the term "management effectiveness ".

Economic efficiency is an indicator that correlate received effect of the current expenditures, which caused the effect or economic resources used to obtain it [5]. In the broader sense efficiency is the ratio between the results of the business and materials, labor and financial resources that used to obtain these results [6].

In other words the efficiency of cash flaws management characterizes the productivity of public authorities activity for resolving problems concerning direction of monetary flow in the economy.

As for calculating management efficiency, in management theory, this indicator is calculated as the ratio of the effect (result) management on expenses management [17].

Efficiency generally calculated by the ratio of benefits to costs results.

The problems of complex evaluating the effectiveness of state management of cash flows are primarily the lack of relevant accountability. Annual accountability on the activities of state government bodies began to form only in 2011 due to the adoption of the Budget Code of Ukraine.

2. Main Body

Under the method of complex estimation cash flow management effectiveness in the economy should be understood as a system of research of the actual deviations in cash flow from planned with the purpose of assessment of conformity the actual data to planning data. Using this method allows to make conclusions about the activities of management structures and effectiveness of their activity. To achieve this goal it is necessary to collect the planned and actual indicators of the analyzed structures for a long period of activity to identify weaknesses and calculating the efficiency of decisions management.

A comprehensive evaluation of the cash flows effectiveness is possible due to deviation methods of planned indicators from actual for groups of indicators that distinguished, assigning these groups of number and calculation indicator of the effectiveness for all groups.

Practical implementation of the comprehensive assessment of monetary flows management efficiency is carried out in the process of evaluating the effectiveness of integrated cash management authorities of Ukraine.

According to the algorithm for evaluating the comprehensive monetary flows management efficiency in Ukraine is conducted on 9 th stages and in three complex indicators.

The mechanism of ccomprehensive assessment of cash flows management efficiency is carried out by the following stages:

Stage 1. Collecting information on monetary flow.

Stage 2. Separation of groups of efficiency indicators of cash flows in the economy.

Stage 3. Assign each group the indicators of cash flows corresponding weight.

Stage 4. Assign each indicator a number.

Stage 5. Calculation of each group efficiency indicators of cash flows.

Stage 6 Calculation the total efficiency indicator of cash flow.

Stage 7 Data analysis on the effectiveness of cash flow management.

Stage 8 Recommendations affirmation for improving the cash flow management efficiency.

Stage 9 Control over recommendations implementation for improving cash flow management efficiency.

Let us consider each stage in more detail.

Stage 1. Collect information on monetary flow. At this stage users collected all the necessary information for calculating the efficiency of cash flows management.

In the process of collection information it is necessary to have data on planned and actual time. In addition, information for each subject of management, which is estimated will have varied character.

Stage 2. Separation of groups of efficiency indicators of monetary flows in the economy. The purpose of this stage is the groups indicators formation which allows to calculate the cash flow management efficiency in the economy into the following segments: private, public and international. This stage is very important because the incorrectly dedicated indicators give an incorrect effectiveness assessment.

Stage 3. Assign each group of indicators of cash flows corresponding weight on the basis that the sum of weights of all indicators is 100%. For a complex consideration of each of the evaluated groups influence on the e cash flow management efficiency in general, each group of indicators is given individual weights in the final indicator of the efficiency. The appropriation of weight of group efficiency indicators monetary flows in the economy of Ukraine for different segments are presented in Table 1.

Table 1. The distribution of groups of indicators' cash flow management efficiency specific gravity in the economy of Ukraine

Group №	Group name	Group specific gravity (Wi) percentage
Segment of private finance	e	
1	Cash flows from operating activities	A (%)
2	Cash flows from financing activities	B (%)
3	Cash flows from investing activities	C (%)
4	Accounts payable	D (%)
5	Accounts receivable	E (%)
n	Equity	G (%)
Total		100%
Public finance segment		
1	State budget revenues	A (%)
2	State Budget Expenditures	B (%)
3	Public debt	C (%)
4	Exports of goods (works, services)	D (%)
5	Imports of goods (works, services)	E (%)
n	Government loans	G (%)
Total		100%
International finance segr	nent	
1	Debt on loans to international organizations, economic development	A (%)
2	Debt on loans to foreign authorities	B (%)
3	Debt on loans to foreign commercial banks	C (%)
n	Debt, not included in other categories	D (%)
Total		100 %

Stage 4. Assign each indicator number.

According to the method of indicators calculation of

Nikishin A.I. [1] for assigning efficiency indicators, they can be divided into three groups:

1 Index qualitative or quantitative, that tends to increase.

$$\Delta I = \frac{I_{plan} - I_{actual}}{I_{plan}} \cdot 100\%,\tag{1}$$

where ΔI – coefficient of deviation of the actual value of the efficiency indicator from planned value, %.

 I_{actual} – actually achieved value efficiency indicator (in index units).

 I_{plan} – planned (target) value efficiency indicator (in index units).

Depending on the value of the coefficient of deviation of the actual value of the indicator of the effectiveness planned value (ΔI), it is assigned a certain number of points (Pi) on a scale from 0 (minimum efficiency) to 20 (maximum efficiency).

2 Indicator qualitative or quantitative, that is close to zero. Calculated as follows:

- based on statistical historical data calculated maximum indicator value worse (I_{max});
- on the basis of this negative coefficient is calculated deviation of the actual value of the indicator of the effectiveness planned value based on the maximum negative value of the indicator:

$$\Delta I_{\max} = \left(1 - \frac{I_{\max} - I_{\phi cec\phi\phi}}{I_{\max}}\right) \cdot 100\%,\tag{2}$$

where ΔI_{max} – coefficient of deviation of the actual value of the efficiency indicator from planned values based on the most inefficient index value (for monetary receipts) and minimally ineffective (for spending money),%.

 I_{actual} - actually achieved value of efficiency indicator (in index units);

 I_{max} - achieved maximum negative value of the index (in units indicator).

Depending on the value of the coefficient of deviation of the actual value of the efficiency indicator from planned value based on the maximum negative value of the index (Imax), this indicator is assigned a certain number of points (Pi) of 0 to 20.

3 Binary indicator.

The indicator is measured with the answer "Yes" or "No", the only possible deviation the actual indicator from planned value is 100% (planned value is "yes", but actual value is "no"). Indicator is assigned or 20 points (planned value reached) or 0 points (value not reached).

Stage 5. Calculation of the efficiency of each group indicators of monetary flows.

At this stage, the calculation efficiency based on values assigned numbers each efficiency indicator of group in which indicators are included.

To calculate we use the formulas [1] :

$$EP_N = \sum_{1}^{n} \left(P_i \cdot W_i \right), \tag{3}$$

where EP_N – point value of the coefficient of efficiency of

group N;

 P_i – point value of the index I;

W_i – weight of index I in the group, %;

n - number of indicators.

To assess the effectiveness of the indicators, the actual value of final index of efficiency (EP_{N-max}) is compared with its maximum possible value, which is calculated on the assumption that each indicator can be awarded the maximum 20 points [237]:

$$EP_{N-\max} = \sum_{i=1}^{n} (20 \cdot W_i), \qquad (4)$$

where EP_{N-max} - maximum point value of the coefficient of efficiency of group N;

W_i - weight of index I in the group, %;

n - number of indicators.

The efficiency calculation of group carried out by comparing number of efficiency coefficient (EP_N) and its maximum possible value (EP_{N-max}) [1]:

$$E_i = \frac{EP_i}{EP_{i-\max}} \cdot 100,$$
(5)

where E_i - effectiveness of i-th group, %;

EP_i - point value of the efficiency coefficient of i-th group;

 EP_{i-max} – maximum point value of the efficiency coefficient of i-th group.

Stage 6 Calculation the indicator of the total efficiency of cash flow.

Final efficiency indicator of monetary flows is calculated based on the weight values efficiency indexes of each group of indicators that were assigned to stage 3 [1]:

$$ET = \sum_{A}^{n} \left(E_{i} \cdot W_{i} \right), \tag{6}$$

where ET - total efficiency indicator of cash flows, %;

i – i-th group;

 E_i – effectiveness of i-th group, %;

 W_i - weight of i-th group in the final indicator of the effectiveness, %;

The level of efficiency cash flows management of the system as a whole is determined based on its value: unsatisfactory level - 0-25%; low level - 25-45%; satisfactory level - 45-60%; average level - 60-80%; high level - 80-100%.

Stage 7 Data analysis on the cash flow management effectiveness. At this stage, the data for the final indicator of the effectiveness analyzes. If the result is positive and satisfies the analyst, then the calculation efficiency is over. If the result is not satisfying and there is a necessity in conducting calculation the efficiency once again, the analyst either is returned to the second stage of the selection efficiency indexes and calculates again or goes to stage 8.

Stage 8 Recommendations affirmation for improving the cash flow management efficiency. At this stage is the development and approval of directions to improve the efficiency monetary flow management and putting them into action

Stage 9 Control over execution of recommendations for improving cash flow management effectiveness. At this stage, the control over the implementation of directions to improve the cash flow management effectiveness..

3. Results and Discussion

Consider the practical implementation of a comprehensive evaluation of the cash flow management effectiveness of Ukrainian government for previous steps.

Stage 1. Collecting information on cash flow.

At this stage, statistical information on the structure of revenues and expenditures of the State Budget of Ukraine for the period from 2000 to 2013 is used. The basis of the calculations were taken planned and actual data. The main sources of information were the State Treasury of Ukraine reports on budget execution for the period from 2000 to 2013 [2].

Stage 2. Separation of groups of efficiency indicators of cash flows in the economy.

Groups of indicators were formed as follows:

Group 1. Input monetary flow of the state budget: tax revenues; non-tax revenues; income from capital transactions; trust funds; transfers.

Group 2. Output cash flow of the state budget: general government functions; defense; public order, security and judicial authorities; economic activity; environmental protection; housing and communal services; health care; spiritual and physical development; education; social protection and social security; interbudgetary transfers.

Stage 3. Assign each group of indicators of cash flows corresponding weight on the basis that the sum of weights of all indicators is 100% Table 2. The weight was divided 50% to 50% because of Ukraine state budget revenues and expenditures are interrelated.

Table 2. Weight of group of cash flow efficiency indexes of the national economy Distribution

Groups	Group name	Group weight (Wi) in percentage
A	Input monetary flow of the state budget	50%
В	Output monetary flow of the state budget	50%
Total	-	100 %

Stage 4. Assignment of each indicator number. Assignment points was for each article of input and output monetary flow

depending on how are performed the actual values in comparison with the planned.

Stage 5. Efficiency calculation of each group indicators of cash flows is in three complex indicators using EXCEL.

5.1. Calculation of cash flows management efficiency, according to the first complex indicator qualitative or quantitative, that tends to increase.

The calculation is performed in the following steps:

- 1 Determination of weight (Wi) of each group of indicators, %.
- 2 The calculation EPA and EPB point value of the coefficient of efficiency of group A and B;
- 3 EPA-max, EPB-max maximum point value of the coefficient of efficiency of group A and B;
- 4 EA, EB effectiveness of group A and B, %;

The final indicator calculation of the cash flows management effectiveness for the first complex indicator shown in Table 3.

Thus, the final calculation of cash flows management effectiveness of Ukraine shows that the cash flows management effectiveness in the country has a satisfactory level in almost all years, as covered in the interval of 45-60% and in 2012-2013 tends to decrease.

5.2. Efficiency calculation of cash flows management for second complex indicator - a qualitative or quantitative, that approaching to zero.

The calculation is performed in the following steps:

- 1 First, based on statistical data for prior periods calculated the maximum negative value of the indicator (Imax).
- 2 Based on the selected negative values calculated the coefficient of deviation of the actual value of the indicator of the effectiveness from planned value based on the maximum negative value of the indicator Δ Imax and assigned point values.
- 3 EPA-max, EPB-max maximum point value of the coefficient of efficiency of group A and B;
- 4 EA, EB effectiveness of group A and B, %;

The calculation of the final indicator of the cash flows management effectiveness for the second complex indicator shown in Table 4.

The cash flows management effectiveness of Ukraine in accordance appropriation points when the indicator qualitative or quantitative, that approaching to zero shows that the cash flows management effectiveness included in the interval from 0-25%, which indicates the unsatisfactory level of efficiency.

5.3. Calculation of the cash flows management effectiveness for the third indicator - binary.

Table 3. Coefficients of cash flows management effectiveness calculation for the first complex indicator, qualitative or quantitative, that tends to increase.

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Group A. Input monetary flow of the state budget														
EPA	585,54	553,11	542,59	538,23	537,70	530,18	530,97	531,92	530,41	537,55	528,31	533,18	516,30	518,07
EP _{A-max}	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000
EA	58,55	55,31	54,26	53,82	53,77	53,02	53,10	53,19	53,04	53,75	52,83	53,32	51,63	51,81
Group B. C	Output mor	etary flow o	f the state	budget										
EPB	219,36	153,81	172,58	160,99	141,94	122,67	118,11	113,84	107,09	119,76	181,53	135,40	127,22	128,76
EP _{B-max}	999,93	999,96	998,85	998,52	998,65	999,03	998,68	995,85	998,16	998,88	996,26	999,03	998,16	999,04
EB	21,94	15,38	17,28	16,12	14,21	12,28	11,83	11,43	10,73	11,99	18,22	13,55	12,75	12,89

The method of calculation differs from the previous assignment numbers. Points are awarded in accordance measurement of answers "Yes" / "No", the only possible. Indicator assigned or 20 points (planned value reached) or 0 points (value not reached).

The calculation of the final indicator of the cash flows management effectiveness for the third complex indicator is shown in Table 5.

Table 4. Coefficients of cash flows management effectiveness calculation for the second complex indicator when indicator in quality or quantity that approaching to zero

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Group A. Input monetary flow of the state budget														
EPA	0,00	0,00	0,00	0,00	0,00	0,00	0,00	0,00	0,00	0,00	0,00	0,00	0,00	0,00
EP _{A-max}	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000
EA	0,00	0,00	0,00	0,00	0,00	0,00	0,00	0,00	0,00	0,00	0,00	0,00	0,00	0,00
Group B.	Output mor	etary flow	of the state	e budget										
EPB	219,36	153,81	172,58	160,99	141,94	122,67	118,11	113,84	107,09	119,76	181,53	135,40	127,22	128,76
EP _{B-max}	999,93	999,96	998,85	998,52	998,65	999,03	998,68	995,85	998,16	998,88	996,26	999,03	998,16	999,04
EB	21,94	15,38	17,28	16,12	14,21	12,28	11,83	11,43	10,73	11,99	18,22	13,55	12,75	12,89

Table 5. Coefficients of cash flows management effectiveness calculation for the third complex indicator as a binary indicator

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Group A. Input monetary flow of the state budget														
EPA	460,10	989,27	651,20	0,00	0,00	975,15	271,92	291,30	733,79	702,96	783,22	0,00	141,07	1,53
EP _{A-max}	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000
EA	46,01	98,93	65,12	0,00	0,00	97,51	27,19	29,13	73,38	70,30	78,32	0,00	14,11	0,15
Group B. O	utput mon	etary flow o	of the state	budget										
EPB	566,76	0,00	276,59	583,05	211,63	0,00	0,00	0,00	0,00	0,00	126,52	178,72	0,00	0,00
EP _{B-max}	999,93	999,96	998,85	998,52	998,65	999,03	998,68	995,85	998,16	998,88	996,26	998,64	998,16	999,04
EB	56,68	0,00	27,69	58,39	21,19	0,00	0,00	0,00	0,00	0,00	12,70	17,90	0,00	0,00

Thus, according to the calculation of the cash flows management effectiveness of Ukraine in accordance the third method - binary indicator, observed that the cash flows management effectiveness is in 2000, in 2011 - a satisfactory level of management efficiency, 2001, 2005, 2008-2010, 2012-2013 - unsatisfactory level of efficiency management, 2002, 2006 - 2007 - low level efficiency, 2003 - 2004 - average level cash flows management effectiveness.

calculation of Ukraine in according to the third complex indicator is observed that the cash flows management effectiveness is chaotic, but 2012-2013 represents the worst level of management, the value of index tend to zero.

Stage 6 Calculation the indicator of the total efficiency of monetary flow.

Total indicator of efficiency on three complex indicators are given in Table 6.

Thus, according to cash flows management effectiveness

Table 6. Values of the final indicator of cash flows management efficiency of Ukraine's economy by different methods of calculation

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
ET1	60,85	56,49	54,20	54,99	54,58	51,96	52,21	52,84	52,06	51,93	53,46	52,48	25,82	25,90
ET2	10,97	7,69	8,64	8,06	7,11	6,14	5,91	5,72	5,36	5,99	9,11	6,78	6,37	6,44
ET3	51,34	0,54	31,29	79,20	60,60	1,24	36,40	35,44	13,31	14,85	10,84	48,43	7,05	0,08

According to the data analysis conducted by three complex indicators we may form the final result of assess and identify zones for evaluating the cash flows management effectiveness in the economy of Ukraine.

Thus, the Area, the range of which is included in the highest efficiency interval (80 - 100) - denoted as positive evaluation zone. Area, the range of which is included in the average efficiency interval (40 - 79) - denoted as zone a qualified evaluation. Area, the range of which is included in the lowest efficiency interval (0 - 39) - denoted as negative evaluation area. The results of efficiency calculation of each indicator and areas of estimate are presented in Fig. 1.

4. Conclusions

The methods of comprehensive evaluation of cash flows

management effectiveness in the economy is a system of research deviations of actual data on cash flows from planned to assess compliance evidence-planned. Indicated method can be used by various subjects of management. The method allows making conclusions about the activities of management structures and evaluating their effectiveness. According to the analysis conducted by three complex indicators have revealed that the effectiveness monetary flows management of Ukraine for 2000-2013 was very low.

For the first indicator the level of efficiency was satisfactory, for the second was low and for third was unsatisfactory. Thus, for any of the total final results monetary flows management in the domestic economy is not reached high levels. The maximum assessment that have been received for Ukraine for 2000 - 2013 is a satisfactory level of efficiency, which tend to reduce.

Thus, the use of different methods of estimation confirms the single trend of low level of cash flows management effectiveness in the economy of Ukraine.

It is necessary to develop a system of monitoring and

control potency (efficiency) of public authorities. Organization and implementation of monitoring individuals and entities to avoid tax evasion.



Figure 1. The final indicator of cash flows management effectiveness calculation of the Ukraine economy by different methods of calculation

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